



BUSINESS & COMPLIANCE CONSULTING, INC.

**TRUSTED ADVISORS TO THE INSURANCE,  
HEALTH CARE AND FINANCIAL SERVICES INDUSTRY**



**True Personalized  
Consulting and  
Co-Sourcing**

## ***Who we are and Our Experience***

From the simple to the complex, RR has experience with nearly every major issue facing the Insurance industry today. **RR's staff has over thirty five (35) years of cumulative experience and includes jurists, doctors, marketing, and insurance professionals with a wide range of designations, including: HIA, JD, MA, MBA, MPH, CHC, CPA and CME.**

Our consultants have developed reputations as problem solvers on matters concerning compliance, strategic planning, marketing and operations within the insurance, health care and financial services sector. Our approach of co-sourcing most projects provides a unique perspective that allows for individual consideration of specific client requirements and specific project needs while maximizing resources and time. This approach helps to maintain the client's involvement in the projects and makes them part of the solution.

As professionals with extensive experience, our consultants have been in the trenches at all levels of responsibility in health systems, academic centers, medical groups, health, life and property & casualty insurers, producers and general agents, regulators in PR and USA, banks and billing companies, and the list goes on and on. We believe this "insider" perspective is one of the keys to success, both yours and ours. Our clients include organizations ranging in size from multinational insurers to small insurers, producers, general agents, authorized representatives, benefits administration organizations, health plans, as well as health care clinics, solo practitioner practices, imaging centers, among others.

## ***OUR APPROACH***

As increasingly complex and rapid change continues to impact the Insurance, Health Care and Financial Services industries, only those organizations that are able to effectively anticipate trends and changes, as well as strategically adapt to ever increasing regulatory requirements and evolving markets will survive, or even thrive. **R&R Business & Compliance Consulting, Inc. ("RR")** is uniquely positioned to help your organization do both. At RR, we are focused on providing high quality, cost-effective services in the areas of business development and corporate and regulatory compliance.

At RR we understand that no two organizations are alike and neither are the challenges they face. So we take the time to get to know each client and develop a customized solution. Known for their detailed and practical approach to client problem-solving, our consultants bring to each engagement the ability to see the "big picture", the experience and technical competency to get deeply involved with the details of the organizational challenges you may be facing, and a commitment to direct, honest communication. RR's mission is to provide a solution that is both cost-effective and meets the client's needs while maximizing the available resources.

## Results

We do not just identify what needs to be done, we roll up our sleeves and help make it a reality.

## Integrity

We deliver on our commitments, providing measurable results and the confidence to stand behind our candid advice.

## Experience

We offer a unique, experience-based approach to consulting. As a result, our consultants know the details and see the big picture.

## OUR SERVICES

As the Insurance, Health Care and Financial Services markets continue to evolve and the regulatory requirements keep increasing, so does the depth and breadth of the consulting services we provide. Building upon our original vision of deep personalized involvement with every client, RR constantly adapts to the wide ranging necessities of our clients and implements a consultative results-oriented approach to all of its engagements.

### Our services include, but are not limited to:

- Design and implementation of Corporate and Departmental compliance and operations programs in the Insurance, Health Care and Financial Services Industries, including drafting, review and implementation of manuals, policies and procedures;

- Assessing effectiveness of existing compliance programs;
- Designing and conducting audits of documentation, coding and billing processes and systems;
- Compliance training programs related to HIPPA, GLBA, Fraud and Abuse, Anti-Money Laundering, Medicare Advantage, Puerto Rico Insurance Code & its Regulation, among other applicable federal and local laws and regulations;
- Product Filing Services with corresponding regulatory agencies, including Medicare Advantage and Departments of Insurance;
- Advocacy services at corresponding federal and local government agencies; Legislative and Regulatory tracking at both federal and local level;
- Product Development and Drafting Services
- Producer Licensing, Structuring and Operations
- Research, surveys and market studies
- Marketing campaign design
- Design and implementation of Loyalty Programs - Member Retention alternatives
- Business, Strategic & Expansion Planning
- Project Management Services
- Outsourced management executives (c-level, operations, marketing, compliance, project management, etc.)
- Assist in the preparation, drafting and presentation of responses to RFP's

***“Whether your organization seeks to improve operating performance, maintain compliance, strategically plan for the future or develop a new product or service, RR’s comprehensive approach and deep industry experience ensures a seamless solution and proven results.”***

**CONTACT US TODAY AND EXPERIENCE  
TRUE PERSONALIZED CONSULTING AND  
CO-SOURCING**



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